



Dairy Sales and Services

Belstra Milling is looking for an individual to fill an open role in the sale of our dairy supplements and feeds. This sales and service role would require the selected candidate to visit and service current dairy customers, pursue and establish new customers, and grow and develop new relationships within the industry. Belstra Milling Co. recently finished a brand new, state of the art pre-mix plant and has a goal to continue the growth and expansion of their dairy business. This growth creates opportunities throughout the system and requires additional assistance in sales and services. This position would answer directly to BMC's Director of Sales.

Duties and Responsibilities

- Establishing and maintaining industry contacts
- Resolving problems with products and services
- Learn and work with feed mill specific software
- Communicate complex dairy issues to farmers
- Visit farms in all different climates
- Effectively work with technical support and customer service to help the needs of customers
- Willingness to travel on occasional overnight trips
- Stay current on industry trends and news
- Stay current on feed industry standards and policies

Qualifications

- Knowledge of dairy and dairy industry
- Agriculture related degree or equivalent work experience (5+ years)
- Excellent oral/written communication skills
- Self-motivated
- Excellent customer relations skills
- Proficient in Microsoft Office
- Possess a valid driver's license
- Ability to lift 50lbs
- Bilingual (not required)

Belstra Milling is committed to producing the highest quality, most nutritious feeds available. Our relationships with suppliers and farmers ensures that we have access to the freshest local grains and working closely with industry leading nutritionists has allowed us to develop thousands of healthy, nutritionally balanced recipes. Additionally, as a proud certified Safe Feed/Safe Food facility, our manufacturing and quality assurance processes and standards exceed current industry regulations.

Belstra
Milling Co., Inc.

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